Allied Health Industry Offer

Industry Briefing - 9 September 2024



Acknowledgement of Country



The Australian Digital Health Agency acknowledges the Traditional Custodians of Country throughout Australia, and their continuing connection to land, sea and community. We pay our respects to Elders past and present.



Housekeeping

- Industry Briefing will be recorded and published on the Agency website.
- Your microphone will be muted throughout the presentation.
- Questions can be submitted through Slido throughout the briefing. Questions are moderated for today. All
 questions and answers that we don't get to today, will be published on the Agency website following the
 briefing.

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Agenda

- 1. Background to the Allied Health Industry Offer
- 2. Eligibility criteria
- 3. Overview of the phases
- 4. Questions



Presenter

Paul Manuel, Director, Allied Health Digital Adoption

Panel Members

Sheriel Hughes, Branch Manager, National Program Delivery Branch

Upender Bisht, Solution Architect

Jacquie Newberry, Snr Project Manager, Allied Health and Digital Adoption

Mark Sellwood, Director, Cyber Security Operations

Samar Omar, Assistant Director, Connections SN

David Hall, Director, Procurement



Introduction

- The Australian Digital Health Agency established the Allied Health Project to enable allied health professionals to adopt and interact with My Health Record through enhancements to existing clinical software products.
- To support this, an Allied Health industry offer will be undertaken aimed at allied health CIS and/or mobile CIS software vendors.
- The purpose of today's session is to equip prospective participants with the necessary information to make an informed decision about their submission of a tender to participate in the industry offer.
- This session will provide an overview of the offer's key details and allow participants to seek clarification as needed.



Background

- The Strengthening Medicare Taskforce Report highlighted that Australians seek healthcare from various professionals across primary and other care settings, leading to fragmented care.
- To help address this issue, the Government has provided funding over two years to facilitate the adoption of My Health Record within the allied health sector.
- This initiative aims to ensure that members of a consumer's care team can access essential health information in My Health Record to enhance clinical decision-making at the point of care.
- The program aims to enhance software functionality to integrate into My Health Record and Electronic Prescribing through an industry offer approach.
- This industry offer has also been published in the Agency's recently released 2024-25 Annual Procurement Plan on AusTender.
- The Agency's goal is to drive increased adoption of My Health Record and Electronic Prescribing in the allied health sector.



Allied Health Project - Outcomes

Allied Health Project aims to facilitate the adoption of My Health Record and Electronic Prescribing for allied health professionals to:



Support access to essential health information



Enhance clinical decision making



Provide connection and collaboration



Improve accessibility



Achieve better health outcomes



Empower individuals



Support the sharing of information with connected care teams



Enable the ability to generate electronic prescriptions through the National Prescription Delivery Service (NPDS)



Process of Application

- The Request for Tender (RFT) form is available on the AusTender website from Monday, 2 September 2024.
- Closing date for questions regarding the tender need to be submitted by Wednesday, 25 September 2024.
- Interested organisations must download, complete, and submit responses before 2pm AEST on Friday, 4 October 2024.
- Contracts will be issued to selected respondents based on the contract template contained in Schedule 3 of the RFT.
- If there are any significant perceived issues in the contract terms, software providers should communicate these ahead of closing date to the Agency at TenderResponses@digitalhealth.gov.au.



Eligibility Requirements

Tenders are sought from organisations that:

- are developers of Clinical Information System (CIS) /Electronic Medical Records (EMR) and/or mobile CIS/EMR software, and/or Electronic Prescriber (where relevant) software;
- are not a state or territory health department;
- tenderer must exist as a legal entity at the Closing Time;



Definition

A Clinical Information System (CIS) /Electronic Medical Records (EMR) and/or mobile CIS/EMR, and/or e-Prescriber (where relevant) software is defined as software products that is primarily focused on clinical and care management and includes tools to support effective management of clinical documentation, administration and care. This may include clinical tools such as assessment forms, event summaries, progress notes, alerts and charting functionality. There may also be analysis and reporting tools that enable greater visibility and improve business processes.

Evaluation Criteria

• Criterion 1: Shows an understanding of the Statement of Requirements

Criterion 2: Proposed Methodology and Approach

Criterion 3: Capability and Experience

Criterion 4: Number of allied health professional individuals/sites under management

• Criterion 5: Document types

Criterion 6: Clinical Terminology

• Criterion 7: Requeuing

• Criterion 8: Personnel

• Criterion 9: Statement of Compliance with Draft Contract



Payment model - stage 1

#	Activities/Deliverables	Connection to MHR via CIS and/or mobile CIS (View and One Upload)	Connection to MHR via CIS and/or mobile CIS (View and Two Uploads)	Connection to MHR via CIS and/or mobile CIS (View and Three or more Uploads)
1	Attend co-design workshop(s)	\$30,000	\$30,000	\$30,000
2	Project plan			
3	Solution design document			
4	HI integration and production access	\$30,000	\$30,000	\$30,000
5	My Health Record (MHR) Notice of Connection (NOC)			
6	Connection to MHR via CIS and/or mobile CIS (View any relevant existing document types)	\$10,000	\$10,000	\$10,000
7	Connection to MHR via CIS and/or mobile CIS (upload one suitable existing document type)	\$10,000	-	-
8	Connection to MHR via CIS and/or mobile CIS (upload two suitable existing document types)	-	\$25,000	-
9	Connection to MHR via CIS and/or mobile CIS (upload three or more suitable existing document types)	-	-	\$45,000
10	e-Prescribing (Optional) **	\$50,000	\$50,000	\$50,000
11	Deployment payment *	\$10,000	\$10,000	\$10,000
	TOTAL Fixed Fees (inclusive of GST)	\$90,000 - \$140,000	\$105,000 - \$155,000	\$125,000 - \$175,000

^{*} Deployment payment will be available only to vendors who implement both view and upload capability.

Note: Payment option of \$90,000 - \$175,000 proposed per vendor depending on number of document type/s uploaded.



^{**} Vendors opting for Electronic Prescribing (where relevant) must ensure they have access/be able to attain conformance to CPv3.0.1.

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For more information

AusTender industry offer details: www.tenders.gov.au



Contact

WEB: digitalhealth.gov.au

EMAIL: TenderResponses@digitalhealth.gov.au

PHONE: General enquiries 1300 901 001

My Health Record Helpline 1800 723 0471

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